PANORAMA GOLF CLUB
Budget Fiscal 2020

	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Year Totals
Revenue													
Sales - Green Fees (Public)	40,000	40,000	25,000	25,000	25,000	58,000	61,000	56,000	46,000	42,000	40,000	46,000	504,000
Member Dues - Golf	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	33,000	396,000
Sales - Range, Rentals , Other Golf	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
Cart Sales	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000
Sales - Merchandise	3,130	3,785	2,726	1,782	1,261	4,030	4,681	4,595	5,350	2,959	2,183	3,914	40,396
Sales - Food	23,000	18,000	24,000	18,000	18,000	23,000	27,000	29,000	24,000	23,000	20,000	23,000	270,000
Sales - Beer	9,000	6,500	5,000	5,000	4,500	8,500	8,500	8,500	8,500	8,000	5,200	8,000	85,200
Sales - Wine	996	419	967	669	714	871	906	776	602	614	464	728	8,726
Sales - Liquor	4,000	3,800	5,700	3,200	3,000	4,000	6,000	4,000	6,000	3,000	3,200	4,400	50,300
Gratuities/Group Service Charge	1,674	1,369	3,784	1,688	2,389	1,902	4,971	4,208	1,488	1,936	1,211	2,389	29,009
TOTAL REVENUE	120,300	112,373	105,677	93,839	93,364	138,803	151,558	145,579	130,440	120,009	110,758	126,931	1,449,631
Cost of Sales													
Cos - Merchandise	2135	2,425	1,665	1,344	869	3,663	3,149	3,649	3,248	2067	1,216	2573	28,003
Cos - Food	9,200	7,200	9,600	7,200	7,200	9,200	10,800	11,600	9,600	9,200	8,000	9,200	108,000
Cos - Beer	3,600	2,600	2,000	2,000	1,800	3,400	3,400	3,400	3,400	3,200	2,080	3,200	34,080
Cos - Wine	466	350	2,075	107	148	139	574	422	95	852	351	350	5,929
Cos - Liquor	406	1,089	2,859	1,820	555	304	1,690	1,847	699	342	595	1,398	13,604
TOTAL COST OF SALES	15,807	13,664	18,199	12,471	10,572	16,706	19,613	20,918	17,042	15,661	12,242	16,721	189,616
GROSS PROFIT	104,493	98,709	87,478	81,368	82,792	122,097	131,945	124,661	113,398	104,348	98,516	110,210	1,260,015
Payroll & Employee Related													
Payroll Gross	55,000	55,000	56,000	56,000	56,000	77,000	56,000	56,000	56,000	59,000	77,000	55,000	659,831
Payroll Taxes	4,180	4,180	4,256	4,256	4,256	5,852	4,256	4,256	4,256	4,484	5,852	4,180	54,264
Worker's Comp	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Medical/Dental	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Employee Uniforms	0	0	0	0	0	135	0	0	0	0	0	0	135
Travel Expense	99	180	0	0	45	90	135	0	0	45	90	45	729
TOTAL PAYROLL & EMPLOYEE RELATED	60,429	60,510	61,406	61,406	61,451	84,227	61,541	61,406	61,406	64,679	84,092	60,375	782,928
Operating Expenses													
Management Fees	6250	6250	6250	6250	6250	6250	6250	6250	6250	6250	6250	6250	75,000
Promotion	0	0	0	0	0	0	0	0	0	0	426	0	426
Promotion - Food	99	0	39	0	0	0	0	0	0	0	0	0	138
Marketing	0	0	0	0	0	665	0	577	386	0	0	0	1,628

Member Relations	250	0	0	0	0	0	0	0	0	241	0	0	491
Member Relations - Food	0	0	0	0	0	81	0	0	0	0	0	0	81
Comp Food & Beverage	65	45	1,237	32	299	53	440	52	0	69	69	0	2,361
Office Equipment Leases	0	0	0	0	0	0	0	0	0	243	0	27	270
Auto Expense & Reimbursement	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Equipment Rental	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment Leases	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	186,000
Equipment Lease - Kitchen	0	0	0	157	0	82	82	82	0	0	0	0	403
Other Employee Reimbursements	0	654	592	1,556	1,094	1,019	734	682	497	960	494	638	8,920
Golf Operating Supplies	0	0	0	0	0	484	0	167	1,943	0	0	0	2,594
Course Supplies	320	320	320	320	320	320	320	320	320	320	320	320	3,840
Merchandise Operating Supplies	0	0	0	0	0	0	68	0	0	95	0	0	163
Office Supplies	0	0	0	34	789	1,739	475	186	108	0	207	0	3,538
Flowers & Decorations	0	55	0	0	0	553	16	0	0	327	0	0	951
Operating Supplies	582	1,531	2,358	1,139	1,159	2,867	1,362	2,570	1,237	1,419	742	672	17,638
Locker Room Supplies	0	0	0	0	0	0	0	0	0	50	0	0	50
Linens	603	1,823	1,849	1,758	1,015	1,354	1,305	1,720	1,318	1,498	1,135	939	16,317
China. Glass & Utensils	0	0	0	0	0	0	0	0	0	966	826	0	1,792
Tournament Expense	0	0	0	0	0	0	0	0	298	0	0	0	298
Freight	0	0	0	0	0	58	0	0	0	0	0	0	58
Computer Related	0	0	0	0	0	1,207	0	0	0	344	0	0	1,551
Printing	0	0	525	0	0	179	130	1,666	0	0	1,273	0	3,773
Safety Supplies	0	0	0	0	0	0	0	189	0	0	0	0	189
Credit Card Fees	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Cash Over/Short	0	0	0	0	0	0	0	0	0	0	0	0	0
Bank Fees	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Dues, Subscriptions & Surveys	0	0	1,323	0	0	0	0	0	0	0	0	0	1,323
Entertainment	0	0	300	0	0	0	0	0	0	420	0	720	1,440
Independent Contractor	0	0	0	0	0	0	0	0	0	0	0	0	0
R&M Equipment	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	24,000
R&M Pump Station	0	0	0	0	0	1000	0	0	0	0	1000	0	2,000
R&M Irrigation	500	500	500	500	500	500	500	500	500	500	500	500	6,000
R&M Building	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	12,000
R&M Equipment - F&B	50	50	50	50	50	50	50	50	50	50	50	50	600
R&M Carts - Golf	980	980	980	980	980	980	980	980	980	980	980	980	11,760
Contract Labor	0	0	0	0	0	0	0	9000	0	200	0	0	9,200
Seed & Mulch	0	0	750	0	0	0	0	0	750	0	0	0	1,500
Sand & Gravel	700	700	700	700	700	700	700	700	700	700	700	700	8,400
Gas, Diesel, Oil & Lubricants	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	50,400
Fertilizers	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	144,000
Chemicals - Herbicides	0	0	0	0	0	0	0	0	0	0	0	0	0
Chemicals - Insecticides	0	0	0	0	0	0	0	0	0	0	0	0	0
Chemicals - Fungicides	2000	1000	1000	1000	1000	1000	1000	1000	1000	1000	2000	1000	14,000
Chemicals - Other	500	500	500	500	500	500	500	500	500	500	500	500	6,000

Electric & Gas	5,405	6,732	4,759	4,705	5,138	4,064	4,688	4,967	4,739	5,930	7,448	6,274	64,849
Cable Tv / Music	287	343	277	617	377	373	245	399	215	164	210	494	4,001
Water	0	0	0	0	0	0	0	0	0	41	0	0	41
Waste Removal	0	1,354	640	0	0	1,404	0	946	0	416	0	448	5,208
Telephone	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Pest Control	155	155	155	155	155	155	155	155	155	155	155	1,885	3,590
Building Insurance	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	15,600
Debt Interest	1100	1100	1100	1100	1100	1100	1100	1100	1100	1100	1100	1100	13,200
Beverage Tax	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Fees, Permits & Licenses	0	2,920	24	1,307	569	1	606	1,052	28	434	75	26	7,042
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TOTAL OPERATING EXPENSES	58,746	65,912	65,128	61,760	60,895	67,638	60,606	74,710	61,974	64,272	65,360	62,423	769,424
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OPERATING PROFIT	-14,682	-27,713	-39,056	-41,798	-39,554	-29,768	9,798	-11,455	-9,982	-24,603	-50,936	-12,588	-292,337
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