APPROVED 2020-2021 - PANORAMA GOLF CLUB
Budget Fiscal 2021

	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Year Totals
Revenue													
Sales - Green Fees (Public)	44,000	44,000	27,500	27,500	27,500	63,800	67,100	61,600	50,400	48,200	44,000	50,600	556,200
Member Dues - Golf	36,300	36,300	36,300	36,300	36,300	36,300	36,300	36,300	36,300	36,300	36,300	36,300	435,600
Sales - Range, Rentals , Other Golf	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Cart Sales	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
Sales - Merchandise	3,130	3,785	2,726	1,782	1,261	4,030	4,681	4,595	5,350	2,959	2,183	3,914	40,396
Sales - Food	23,000	18,000	24,000	18,000	18,000	23,000	27,000	29,000	24,000	23,000	20,000	23,000	270,000
Sales - Beer	9,000	6,500	5,000	5,000	4,500	8,500	8,500	8,500	8,500	8,000	5,200	8,000	85,200
Sales - Wine	996	419	967	669	714	871	906	776	602	614	464	728	8,726
Sales - Liquor	4,000	3,800	5,700	3,200	3,000	4,000	6,000	4,000	6,000	3,000	3,200	4,400	50,300
Gratuities/Group Service Charge	1,674	1,369	3,784	1,688	2,389	1,902	4,971	4,208	1,488	1,936	1,211	2,389	29,009
Food Minimum excess revenue	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
City Fee	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000
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TOTAL REVENUE	130,600	122,673	114,477	102,639	102,164	150,903	163,958	157,479	141,140	132,509	121,058	137,831	1,577,431
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Cost of Sales													
Cos - Merchandise	2135	2,425	1,665	1,344	869	3,663	3,149	3,649	3,248	2067	1,216	2573	28,003
Cos - Food	9,200	7,200	9,600	7,200	7,200	9,200	10,800	11,600	9,600	9,200	8,000	9,200	108,000
Cos - Beer	3,600	2,600	2,000	2,000	1,800	3,400	3,400	3,400	3,400	3,200	2,080	3,200	34,080
Cos - Wine	466	350	2,075	107	148	139	574	422	95	852	351	350	5,929
Cos - Liquor	406	1,089	2,859	1,820	555	304	1,690	1,847	699	342	595	1,398	13,604
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TOTAL COST OF SALES	15,807	13,664	18,199	12,471	10,572	16,706	19,613	20,918	17,042	15,661	12,242	16,721	189,616
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GROSS PROFIT	114,793	109,009	96,278	90,168	91,592	134,197	144,345	136,561	124,098	116,848	108,816	121,110	1,387,815
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Payroll & Employee Related													
Payroll Gross	56,000	56,000	57,000	57,000	57,000	78,000	57,000	57,000	57,000	60,000	78,000	56,000	659,831
Payroll Taxes	4,256	4,256	4,332	4,332	4,332	5,928	4,332	4,332	4,332	4,560	5,928	4,256	55,176
Worker's Comp	400	400	400	400	400	400	400	400	400	400	400	400	4,800

Medical/Dental	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Employee Uniforms	0	0	0	0	0	135	0	0	0	0	0	0	135
Travel Expense	99	180	0	0	45	90	135	0	0	45	90	45	729
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TOTAL PAYROLL & EMPLOYEE RELATED	61,505	61,586	62,482	62,482	62,527	85,303	62,617	62,482	62,482	65,755	85,168	61,451	795,840
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Operating Expenses													
Management Fees	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	72,000
Promotion	0	0	0	0	0	0	0	0	0	0	426	0	426
Promotion - Food	99	0	39	0	0	0	0	0	0	0	0	0	138
Marketing	0	0	0	0	0	665	0	577	386	0	0	0	1,628
Member Relations	250	0	0	0	0	0	0	0	0	241	0	0	491
Member Relations - Food	0	0	0	0	0	81	0	0	0	0	0	0	81
Comp Food & Beverage	65	45	1,237	32	299	53	440	52	0	69	69	0	2,361
Office Equipment Leases	0	0	0	0	0	0	0	0	0	243	0	27	270
Auto Expense & Reimbursement	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Equipment Leases	16,500	16,500	16,500	16,500	16,500	16,500	17,500	17,500	17,500	17,500	17,500	17,500	204,000
Equipment Lease - Kitchen	0	0	0	157	0	82	82	82	0	0	0	0	403
Other Employee Reimbursements	0	654	592	1,556	1,094	1,019	734	682	497	960	494	638	8,920
Golf Operating Supplies	0	0	0	0	0	484	0	167	1,943	0	0	0	2,594
Course Supplies	320	320	320	320	320	320	320	320	320	320	320	320	3,840
Merchandise Operating Supplies	0	0	0	0	0	0	68	0	0	95	0	0	163
Office Supplies	0	0	0	34	789	1,739	475	186	108	0	207	0	3,538
Flowers & Decorations	0	55	0	0	0	553	16	0	0	327	0	0	951
Operating Supplies	582	1,531	2,358	1,139	1,159	2,867	1,362	2,570	1,237	1,419	742	672	17,638
Locker Room Supplies	0	0	0	0	0	0	0	0	0	50	0	0	50
Linens	603	1,823	1,849	1,758	1,015	1,354	1,305	1,720	1,318	1,498	1,135	939	16,317
China. Glass & Utensils	0	0	0	0	0	0	0	0	0	966	826	0	1,792
Tournament Expense	0	0	0	0	0	0	0	0	298	0	0	0	298
Freight	0	0	0	0	0	58	0	0	0	0	0	0	58
Computer Related	0	0	0	0	0	1,207	0	0	0	344	0	0	1,551
Printing	0	0	525	0	0	179	130	1,666	0	0	1,273	0	3,773
Safety Supplies	0	0	0	0	0	0	0	189	0	0	0	0	189
Credit Card Fees	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
Bank Fees	200	200	200	200	200	200	200	200	200	200	200	200	2,400

Dues, Subscriptions & Surveys	0	0	1,323	0	0	0	0	0	0	0	0	0	1,323
Entertainment	0	0	300	0	0	0	0	0	0	420	0	720	1,440
R&M Equipment	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	42,000
R&M Pump Station	0	0	0	0	0	1000	0	0	0	0	1000	0	2,000
R&M Irrigation	500	500	500	500	500	500	500	500	500	500	500	500	6,000
R&M Building	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	12,000
R&M Equipment - F&B	50	50	50	50	50	50	50	50	50	50	50	50	600
R&M Carts - Golf	980	980	980	980	980	980	980	980	980	980	980	980	11,760
Contract Labor	0	0	0	0	0	0	0	9000	0	200	0	0	9,200
Seed & Mulch	0	0	750	0	0	0	0	0	750	0	0	0	1,500
Sand & Gravel	700	700	700	700	700	700	700	700	700	700	700	700	8,400
Gas, Diesel, Oil & Lubricants	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	50,400
Fertilizers	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	144,000
Chemicals - Herbicides	0	0	0	0	0	0	0	0	0	0	0	0	0
Chemicals - Insecticides	0	0	0	0	0	0	0	0	0	0	0	0	0
Chemicals - Fungicides	2000	1000	1000	1000	1000	1000	1000	1000	1000	1000	2000	1000	14,000
Chemicals - Other	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Electric & Gas	5,405	6,732	4,759	4,705	5,138	4,064	4,688	4,967	4,739	5,930	7,448	6,274	64,849
Cable Tv / Music	287	343	277	617	377	373	245	399	215	164	210	494	4,001
Water	0	0	0	0	0	0	0	0	0	41	0	0	41
Waste Removal	0	1,354	640	0	0	1,404	0	946	0	416	0	448	5,208
Telephone	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Pest Control	155	155	155	155	155	155	155	155	155	155	155	1,885	3,590
Building Insurance	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	1300	15,600
Debt Interest	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	3500	42,000
Beverage Tax	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Fees, Permits & Licenses	0	2,920	24	1,307	569	1	606	1,052	28	434	75	26	7,042
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TOTAL OPERATING EXPENSES	64,396	71,562	70,778	67,410	66,545	73,288	67,256	81,360	68,624	70,922	72,010	69,073	843,224
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OPERATING PROFIT	-11,108	-24,139	-36,982	-39,724	-37,480	-24,394	14,472	-7,281	-7,008	-19,829	-48,362	-9,414	-251,249
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